



## The Roberts Group Boosts FITS' Sales Force in Europe with TCAM Partnership

September 26, 2011 – New York, Amsterdam –The Roberts Group (TRG), the leading provider of international market data inventory solutions, has entered into a partnership with TCAM, a European provider of specialist services and tools to successfully manage market data. The partnership strengthens the European presence of FITS, TRG's industry-best market data inventory system. With FITS, TCAM further expands its market data management offering.

The partnership with TCAM provides a logical next step in TRG's international expansion, specifically the growing FITS user community around the world. According to Robert Leitner, TRG's President and Co-Founder, "We are excited about the opportunity to work with TCAM and offer a local sales and service presence in continental Europe. Through the tremendous efforts of our UK and US operations, FITS has proven to be the industry's best and most comprehensive system. Moreover, The Roberts Group has distinguished itself as the premium software and service vendor."

Leitner continues, "With the additional reach of TCAM, more firms will get the exposure to and benefit of FITS. TRG clients have come to expect a professional, high quality deliverable. We look forward to working with TCAM to complement these attributes with its existing market data management business and network throughout continental Europe."

For market data specialist TCAM, FITS means a further expansion of its offering. "Cost control and compliance with vendor and exchange agreements are major drivers for many market data consumers", says John Lathouwers from TCAM. "To monitor and control compliance, firms need first to understand to how many data licenses they subscribe contractually and second to monitor how many they actually have in use. FITS qualifies as the best tool to support these jobs. We have been in a unique position to compare the different systems and functionality within this niche market, as well as the organizations behind them. This convinced us that FITS and the TRG organization is the best combination in the industry". With FITS, TCAM adds another essential tool for market data managers to its offering.

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### About The Roberts Group

The Roberts Group provides leading market data cost and inventory management solutions to the global Financial Services industry. Through its balanced delivery of system and service offerings, TRG continues to distinguish itself throughout the industry with a growing client base, currently managing over \$1.5 Billion in expenses in FITS. From the smallest private operations to the largest global financial institutions, FITS can help reduce market data spend between 10% and 30%. FITS is available as a secure, SaaS-delivered solution ("FITS Online") or for internal installation.

### About TCAM

TCAM helps its customers, financial institutions as well as energy and commodity trading firms, to stay in control of their complex and costly information services environment by providing specialist services and tools. TCAM dedicates its business to the improvement of the performance and competitiveness of its customers by optimizing their trading technology and their information services environments.

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### For more information or a demonstration of the latest FITS product suite, please contact:

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